

LISTED BONDS

THE SECONDARY MARKET



BACKGROUND

- **JOOL HAS STRUCTURED SEK 3,6 BILLION INTO BONDS, BRIDGE LOANS AND INSURANCE PRODUCTS SINCE 2012.**
- **JOOL HAS STRUKTURED AND MARKETED APPROXIMATELY SEK 550 MILLION INTO CORPORATE BONDS SINCE 2012.**
- **JOOL HAS MARKETED 4 BOND ISSUES THAT HAVE BEEN LISTED ON THE NASDAQ FIRST NORTH BOND MARKET.**
- **JOOL IS A MARKET LEADER IN THE SCANDINAVIAN 30-200 M CORPORATE BOND SEGMENT.**



NASDAQ FIRST NORTH BOND MARKET

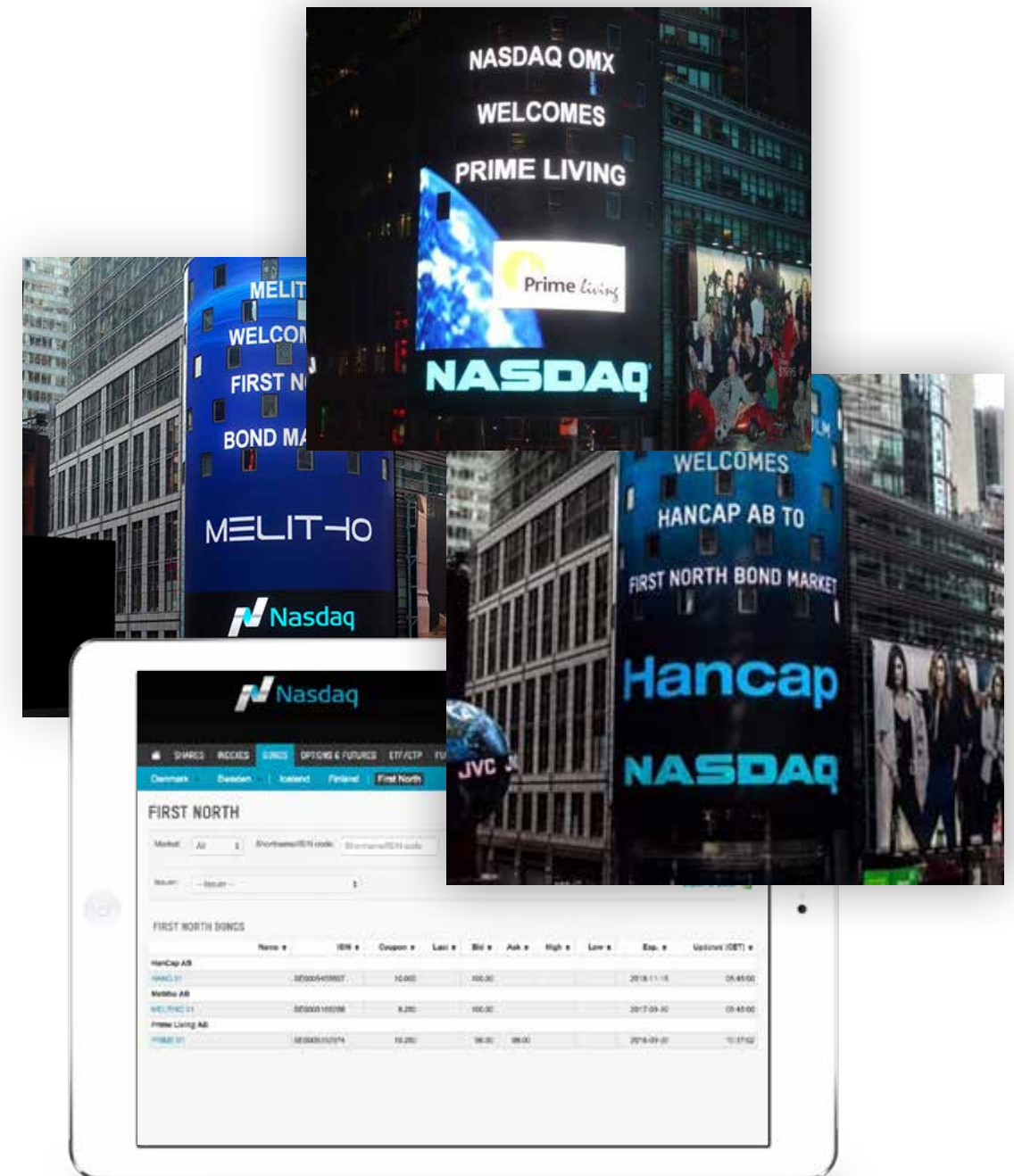


The bonds marketed by JOOL are almost exclusively listed on the Nasdaq First North Bond Market.

First North is an alternative marketplace and it is run by the various exchanges that is Nasdaq.

Nasdaq Nordic includes the exchanges in Stockholm, Helsinki, Copenhagen, Island, Tallinn, Riga and Vilnius.

More than 120 companies are listed on First North and 20 bonds are listed on the First North Bond Market.



CURRENT ISSUES



Interest: 10,25% with quaterly paid coupons

Duration: 2016-09-30

Issued volume: 140 MSEK

ISIN: SE0005392974

Currency: SEK

Listed on the Nasdaq First North Bond Market



Interest: 10 % with quaterly paid coupons

Duration: 2018-11-15

Issued volume: 60 MSEK

ISIN: SE0005455607

Currency: SEK

Listed on the Nasdaq First North Bond Market



Interest: 8,25 % with quaterly paid coupons

Duration: 2017-09-30

Issued volume: 140 MSEK

ISIN: SE0006168258

Currency: SEK

Listed on the Nasdaq First North Bond Market



Interest: 9,25 % with quaterly paid coupons

Duration: 2019-08-30

Issued volume: 60 MSEK

ISIN: SE0007074265

Currency: SEK

Listed on the Nasdaq First North Bond Market



Interest: 10,8 % with quaterly paid coupons

Duration: 2019-07-31

Issued volume: 80 MNOK

ISIN: NO0010715246

Currency: NOK



THE PROCEDURE



BUYER

The client calls his/her contact at the custodian institute from which the client wants to do the purchase and he let them know that he/she wants to purchase the Bond XXX with the ISIN XXX.

The price that should be stated is 100 plus subscription fee (if applicable). If the subscription fee is 3 % then 103 shall be set as price. Please be aware of the fact that the bond is purchased to the price plus deferred interest, which means that the buyer needs to pay for the deferred interest as well.

The client shall notice his/her contact at the custodian institute and that contact shall call Magnus Rosén at Mangold Fondkommission.

MAGNUS ROSÉN

Direkt: +46 8-5277 5085

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SELLER

The client shall call his/her contact at the custodian institute from which he/she wants to settle the trade and let the institute know that the client wants to sell the bond XXX with the ISIN XXX.

The price that the client shall state is the sell price of choice.

The client shall contact his/her contact at the custodian institute and that contact shall call Magnus Rosén at Mangold Fondkommission.

**THE CUSTODIAN INSTITUTE MAY
CHARGE A FEE FOR THE HANDLING OF
PURCHASE AND SELL ORDERS. THESE
FEES WILL BE PAID BY THE CLIENT.**

WHY TRADE ON THE SECONDARY MARKET?

- **THE BONDS ARE ALREADY LISTED WHICH MEANS THAT THE COMPANY HAS FULLFILLED ITS OBLIGATIONS IN CONNECTION WITH THE ISSUE OF THE BOND.**
- **PUBLIC SEMI-ANNUAL AND ANNUAL REPORTS ARE DELIVERED FROM THE COMPANIES WHICH HAVE ALREADY LISTED THE BONDS WHICH MAKES IT EASIER FOR THE INVESTORS TO FOLLOW THE PROGRESS OF THE COMPANY.**
- **THE COMPANIES THAT YOU INVEST IN HAVE A PROVEN TRACK RECORD.**

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